



Cisco Systems, Inc.  
9501 Technology Boulevard, Suite 100  
Rosemont, IL 60018

Phone: 847 678-6600  
[www.cisco.com](http://www.cisco.com)

July 23, 2014

Doug Dvorak  
Dvorak Marketing Group  
311 Village Drive - PMB 3167  
Donnelly, ID 83615

Dear Doug,

On behalf of the Cisco Channel Partners from Illinois and Wisconsin, I would like to thank you for speaking at the Cisco Chicago Partner Solutions Forum. I appreciate you working with the local Cisco Partner team and me to customize your presentation to our local partners and being flexible throughout the entire planning process. Your presentation was well received, motivating, entertaining and aligned well with our overall agenda for the event.

You did a very complete analysis of our needs through your pre-event research. You effectively incorporate your research in to your overall message. Your presentation was fast paced, keeping our partners engaged and interested in your message. You did a good job of highlighting all of the important messages that we wanted to convey to our partners, while incorporating appropriate humor.

Thank you for being supportive of our partners and I look forward to staying in touch.

Sincerely,

A handwritten signature in black ink, reading "Robert C. Mollis".

Robert Mollis  
Partner Account Manager