

Doug Dvorak to Speak Live to Insurance Executives in Banff, Canada August 25, 2022

Banff, Canada, August 20, 2022: Doug Dvorak is pleased to announce he will conduct a live presentation to a group of insurance sales leaders from ADVOCIS in Banff, Canada on August 25, 2022.

ADVOCIS, the financial advisor's association of Canada, is the largest professional membership association of financial advisors in Canada, representing more than 17,000 member-clients and 40 chapters across the country.

The well-known [sales coach and motivational speaker](#), who has delivered presentations and workshops in more than 100 countries to over a million people, will be working with CompTIA to help its team by covering the importance of sales and leadership.

Dvorak's presentations engage individuals and improve leadership performance by focusing on techniques and tools that can be used immediately. Additionally, within his workshops, he discusses the three pillars of leadership, which includes purpose, passion, and vision. He also discusses servant leadership strategies, in which individuals in positions of leadership can achieve authority by better understanding and implementing core concepts of what he calls servant leadership strategies, including empathy, listening, foresight and awareness.

In his workshops, Dvorak discusses issues, such as helping teams work together, allowing them to have fun without sacrificing efficiency and productivity, resulting in improved overall morale, increases in productivity and reductions in overall turnover.

To learn more about Doug Dvorak and his workshops, visit his site online dougivorak.com or contact him directly at (847) 359-6969.

About Doug Dvorak: Doug Dvorak is the world's leading motivational speaker, sales trainer & sales coach. He speaks over 50 times per year around the globe. Dvorak is a member of the motivational speaker hall of fame, is a CSP (Certified Speaking Professional) and holds a BS, MBA & Doctor of Laws, hc. Dvorak is also a graduate of Second City, the oldest & most prestigious improvisational comedy school in the world.

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